MISSISSIPPI DEVELOPMENT AUTHORITY

Minority & Small Business Development Division

CERTIFICATION APPLICATION



Mississippi Minority Business Enterprise Act 57-69 Small Business ACT 15 USCS, Section 637 (a) Federal SBA 13 CFR Part 121; 124

MAIL TO:

Mississippi Development Authority Minority & Small Business Development Division Post Office Box 849 Jackson, Mississippi 39205 Phone: (601) 359-3448 Fax: (601) 359-5290 www.mississippi.org

ROADMAP FOR APPLICANTS

1. Should I apply?

Your firm must meet the following requirements to qualify as a Minority Business Enterprise (MBE) and/or Woman Business Enterprise (WBE) under Mississippi's Minority Business Enterprise Act Section 57 Chapter 69. The Mississippi Development Authority (MDA) uses the following and supplemental regulations to the Mississippi Minority Business Enterprise Act.

- ⇒ Small Business Act 15 USCS, Section 637(a).
- ⇒ Federal SBA Regulations 13 CFR Parts 121 and 124.
- a) For the purpose of certification, MBE/WBE owners must have 75% residency in the State of Mississippi; and, for the purpose of financing through the Minority Business Enterprise Loan Program, MBE/WBE owners must have at least 50% residency in the State of Mississippi.
- b) For the purpose of certification, a firm must be at least 51% owned and controlled by socially and economically disadvantage individuals; and, for the purpose of financing through the Minority Business Enterprise Loan Program, a firm must be at least 60% owned and controlled by socially and economically disadvantaged individuals.
- c) Firms and owners must meet the requirements of Small Business Act 15 USCS, Section 637 (a) and Federal SBA Regulations 13 CFR Parts 121 and 124.
- d) Firms must be a for profit business.

Note: All firms shall be subject to an on-site review.

2. What documents must I submit with this application?

Please review the following lists and submit the documents listed under the 'All Applicants' section and the documents listed under your firm's classification or status.

ALL APPLICANTS

- ____ Work experience resumes that include places of ownership/employment and corresponding dates
- ____ Personal Financial Statement (form enclosed)
- ____ Social & Economic Disadvantage Statement (form enclosed)
- ____ Entire copy of personal tax returns w/W-2's for the last 3 years Documented proof of contributions used to acquire
- ownership for each owner (e.g., both sides of cancelled checks)
- _____ Signed loan agreement and security agreements (Business)
- ____ Description of business real estate and proof of ownership listed
- ____ List of equipment owned, leased or to be purchased
- List of construction equipment and/or vehicles owned and titles/proof of ownership
- ____ Signed leases for office/storage space
- ____ End of Year Balance Sheets and Income Statements for the past 3 years (or life of firm if less than 3 years or Schedule C's) (A new business must provide a current Balance Sheet.)
- Copies of relevant licenses (city privilege tax, trade, state tax, etc.)
 DBE/MBE/WBE, SBA 8(a) or SDB Certifications or denials and decertification
- Bank Authorization and/or Signatory cards for Business account
- Schedule of salaries paid or to be paid to all officers, managers, owners or directors of the firm
- ____ Business Plan/Executive Summary and Business Projections

SOLE PROPRIETORSHIP

Assumed name, fictitious name or other registration certificate from appropriate governmental agency (business card, letterhead, etc.)

PARTNERSHIP OR JOINT VENTURE

- Original and/or any amended Partnership, Joint Venture or Operating Agreements
- ____ Assumed name, fictitious name or other registration.
- Certificate from appropriate governmental agency, if applicable (signed by the Secretary of State's office)
 Partnership tax returns for last 3 years

CORPORATION or LLC

- ____ Official Articles of Incorporation (signed by the Secretary of State's office)
- ____Both side of all Corporate Stock Certificates and Stock.
- ____ Transfer Ledger
- ____ Entire copy of corporate tax returns for the last 3 years.
- ____ Shareholder or Operating Agreement (LLC)
- ____ Minutes of all stockholders meetings (most recent year)
- ____ Minutes of all Board of Directors meetings (most recent year)
- ____ Corporate By-laws
- ____ Corporate Amendments to the By-laws.

⇒ NOTE: MDA's Minority & Small Business Development Division reserves the right to request additional documentation.

⇒ Where can I find more information?
 Visit www.mississippi.org or contact MDA Minority & Small Business Development Division at: (601) 359-3448.

Section 1: CERTIFICATION INFORMATION

1. Prior/Other Certifications.				
(a) Is your firm currently certified for	DBE	If yes, name of certifying agency:		
any of the following programs? (If	WBE	Indicate if your firm is seeking certification for:		
Yes, attach a copy of your certification(s)		Procurement Opportunities		
YesNo	8(a) SDB	Financing/Minority Business Enterprise Loan Program		
(b) Has your firm applied for certification for any program listed in 1(a) in the past? Yes, on/ No				
If Yes, identify: Other names your	company has	s used:		
Identification and	certification	numbers:		
(c) Has this firm or any of its owners, Board of Directors, officers or management personnel been denied certification or been				
decertified before by any agency in any state, local or Federal entity? Yes, on/ No				
If Yes, identify State and name of a	gency:			

Section 2: GENERAL INFORMATION

2. Contact Information.								
Contact person:		Legal name of firm:						
Phone #.:	Cell #:	Fax #:						
E-mail:	•	Web site:						
Street address of firm: (No P.O. Box ;	¥)	·						
Mailing address of firm:	City:	County:	State:	Zip:				
3. Business Profile.								
Primary nature of business/NAICS co	de:		Federal Tax ID:					
Applicant's Social Security number:								
This firm was established on/	/	I (we) have owned the	s firm since:/	_/				
Did the business exist under a differe If Yes, Explain.	VI II	prior to the date indicated	l above? 🗌 Yes	No				
Method of acquisition (Check all that apply.): Started new business Bought existing business Merger or consolidation Other (Explain.)								
Has this firm operated under a differe If Yes, explain.	• •	·	🗌 No					
Has this firm applied for reorganization provide court papers.)	on under Chapter 11 a	and/or liquidation under (Chapter 7, within the las	st 3 years? (If Yes,				
Type of firm (Check all applicable.): Sole proprietorship (Provide a copy of the assumed name certificate or see Road Map for Certification.) Partnership (Provide copies of all partnership agreements and the assumed name certificate.) Corporation (Provide Articles of Incorporation, copies of the stock certificates (both sides), Stock Transfer Ledger, Shareholders' Agreement, all minutes of the shareholders' meetings and Board of Directors' meetings, the Corporate Bylaws and Bylaw Amendments (if applicable), the Corporate Bank Resolution and Bank Signature Cards.) Limited Liability Partnership, Limited Liability Corporation (Provide copies of Operating Agreement) Joint Venture Other								
Number of employees: Permanent Fu	ıll-time	Temporary Full-time		ll Full-time				
Permanent Part-time Temporary Part-time Seasonal Part-time								
Where do you obtain seasonal employ								
Does your firm directly pay, in its ow	n name, all its employ	yees? Yes	No					
If No, explain.								
Specify the gross receipts of the firm		Year ending						
(Attach copies of full tax returns j	or each year.)	Year ending						
		Year ending	Total receipts \$					

Section 3: OWNERSHIP

4. Identify all individuals or holding companies with any ownership interest. List their cash, equipment and/or real estate and/or other investment in the firm and attach the documentation of the source of these investments. (Attach work experience resumes of each person. If more than three owners, attach a separate sheet.)

First Person				
Name:	Title:		Home Phone #:	
Home Address (street and number):		City:	State:	Zip:
Gender: Male Female Ethnic group (Attach proof of status.): U.S. Citizen: Yes No African American Hispanic Native American Legal permanent resident: Yes No Other Ethnic Group (Explain.) Asian Pacific				
Number of years owned: Percentage owned: Familial relationship to other owners:		Initial investment acquire ownershi interest in firm:	t to Cash \$ p Real Estate \$ Equipment \$ Other	ollar Value
Shares of Stock: <u>Number</u> <u>Percentage</u>	<u>Class</u>	Date acquired	Method acquired	
Additional contributions made by anyone since the busi	ness was started	/acquired:		
Second Person				
Name:	Title:		Home Phone #:	
Home Address (street and number):	•	City:	State:	Zip:
Gender: Male Female Ethnic group (Attach proof of status.): U.S. Citizen: Yes No African American Hispanic Native American Legal permanent resident: Yes No Other Ethnic Group (Explain.) Other Ethnic Group (Explain.)				
Number of years owned:				ollar Value
Percentage owned: Familial relationship to other owners:		Initial investmen acquire ownershi interest in firm:		
Shares of Stock: <u>Number</u> <u>Percentage</u>	<u>Class</u>	Date acquired	Method acquired	
Additional contributions made by anyone since the business was started/acquired:				
Third Person				
Name:	Title:		Home Phone #:	
Home Address (street and number):		City:	State:	Zip:
Gender: Male Female U.S. Citizen: Yes No Legal permanent resident: Yes No	African Ar		spanic 🛛 🗌 Native A ian Pacific 🗌 Asian In	

Legal permanent res	ident: 🗌 Yes	🗌 No	Other Ethn	Asian P		n Indian
Number of years ow	ned:				Type	Dollar Value
Percentage owned:				Initial investment to	Cash	\$
Familial relationship to other owners:			acquire ownership	Real Estate	\$	
-				interest in firm:	Equipment	\$
					Other	
Shares of Stock:	Number	Percentage	<u>Class</u>	Date acquired	Method acqui	ired
Additional contributions made by anyone since the business was started/acquired:						

Section 4: CONTROL

5. Identify Officers & Board of Directors. (Attach work experience resumes of each person. If additional space is required, attach a separate sheet.)

	Name	Title/Date Appointed	Ethnicity	Gender
	1.			
Company	2.			
Company Officers	3.			
	4.			
	5.			
	1.			
Doord of	2.			
Board of Directors	3.			
Directors	4.			
	5.			

6. Identify management personnel who control the firm in the following areas. (*Attach work experience resumes, including dates of employment at each company, for each person. If more than two persons, attach a separate sheet.*)

	Name	Title	Ethnicity	Gender
Financial Decisions (responsible for check	1.			
signing, acquisition of lines of credit,	2			
surety bonding, supplies, etc.)	2.			
Estimating, bidding, and negotiating (cost	1.			
estimates, bid preparation and submission,	2			
negotiations or contract execution)	2.			
Hiring/firing of management personnel	1.			
Thing fing of management personner	2.			
Field/Production Operations Supervisor	1.			
(site supervision/scheduling, project				
management services)	2.			
List all field supervisors	1.			
List all field supervisors	2.			
	1.			
Office Management	2.			
	1.			
Marketing/Sales	2.			
	1.			
Purchasing of major equipment	2.			

7. Identify persons or firms who provide the following services:

	Name of firm	Name of person	Address	Phone #
External				
management or				
technical/computer				
service				
Accountant				
Attorney				
Principal suppliers	1. Materials or equipment supplied			

8. Identify those union(s), business(es) or professional association(s) in which the owner(s) or management personnel have membership.

Name of union, business or professional association	Address	Phone #
1.		
2.		
3.		

9. Attach a list of equipment and/or vehicles within your firm's possession or under your control (*indicate separately*), office space (*owned or leased*) and storage space (*owned or leased*), including signed leasing agreements.

10. Financial Information.

(a) Banking Information			
Name of Bank:	Phone #: ()		
Name of Officer:			
Address of Bank:	City:	State:	_ Zip:
(b) Bonding Information. If you have bonding capacity, identify:			
Name of Agent/Broker:	Phone #: ()		
Address of Agent/Broker:	City:	State:	_ Zip:
Bonding limit: Aggregate limit \$	Project limit \$		- · ·
(c) Attach copies of year end balance sheet and profit and loss (inco	ome) statements for the last	3 years or if h	isiness has been in

(c) Attach copies of year end balance sheet and profit and loss (income) statements for the last 3 years, or if business has been in operation for less than one year, provide a current balance sheet, a projected profit and loss statement for the next 12 month period and a projected balance sheet for the end of that period.

11. Identify all sources, amount and purposes of money loaned to the firm, including name of person or firm securing the loan, if other than owner. (*Attach copies of all loan agreements.*)

Name of Source	Address of Source	Amount
1.		
2.		
3.		

12. List current licenses (e.g., contractor, engineer, architect, ICC, etc.). (Attach copies of licenses.)

Name of Individual or Firm	Name of License	Expiration Date	License Number
1.			
2.			
3.			

13. Does your firm have key personnel insurance? Yes (If Yes, attach a list of the persons named and the value.)

🗌 No

(1) Tes, unach a list of the persons hamed and the value.)

14. List the 3 largest contracts completed by this firm in the past 3 years.

Name of owner/contractor	Name/location of project	Type of work performed
1.		
2.		

15. List all active jobs this firm is currently working on. (If additional space is required, attach a separate sheet.)

Name of prime contractor and project number	Location of project	Type of work	Date project began	Anticip ated comple tion date
1.				
2.				
3.				

Section 5: AFFILIATION

16. Affiliation with other businesses.

(a) Affiliate companies:						
(b) Do any of the people listed in questions 4, 5 or 6 perform a management or supervisory function for any other business?						
Yes No						
If Yes, identify: Person:	Title:					
	Function:					
(c) Do any of the people listed in questions	4, 5 or 6 own or work for other firms that have a business	relationship wi	th yours?			
(e.g., ownership interest, shared office s	space, financial investments, equipment leases or personne	el sharing) 🔲 Y	les 🗌 No			
If Yes, identify: Firm:	Person:	-				
(d) Whether affiliated or not, is the application	nt firm co-located at any of its business locations, or does i	t share a teleph	one number,			
P.O. Box, office space, yard, warehouse	e, facilities, equipment or office staff, with any other busine	ess, organizatio	n or entity?			
🗌 Yes 🗌 No						
If Yes, identify: Firm's: Tax ID number:						
Explain nature of shared facilities:						
(e) At present or in the past 5 years: Has this firm been a subsidiary of any other firm? Yes No						
Has this firm consisted of a partnership in which one or more of the partners are other						
If you answer Yes to any of these	firms?	Yes	No			
questions, identify on a separate piece	Has any other firm owned 5% or more of this firm?	Yes	🗌 No			
of paper any relevant names,	Has this firm had any subsidiaries?	Yes	No No			
addresses, dates and explanations.						

Section 6: OTHER

17. Are you a trucking firm?
Yes No

(If yes, attach proof of ownership of a fully operational truck and trailer. Documentation should include insurance and titles.)

18. Are you a regular dealer? Ves No

(If yes, attach proof of warehouse, product lines carried, and distribution equipment.)

AFFIDAVIT OF CERTIFICATION

A MATERIAL OR FALSE STATEMENT OR OMISSION MADE IN CONNECTION WITH THIS APPLICATION IS SUFFICIENT CAUSE FOR DENIAL OF CERTIFICATION, REVOCATION OF A PRIOR APPROVAL, INITIATION OF SUSPENSION OR DEBARMENT PROCEEDINGS, AND MAY SUBJECT THE PERSON AND/OR ENTITY MAKING THE FALSE STATEMENT TO ANY AND ALL CIVIL AND CRIMINAL PENALTIES AVAILABLE PURSUANT TO APPLICABLE FEDERAL AND STATE LAW.

I recognize that the information submitted in this application is for the purpose of inducing certification approval by a government agency. I understand that a government agency may, by means it deems appropriate, determine the accuracy and truth of the statements in the application, and I authorize such agency to contact any entity named in the application, and the named firm's bonding companies, banking institutions, credit agencies, contractors, clients and other certifying agencies for the purpose of verifying the information supplied and determining the named firm's eligibility.

I agree to submit to a government audit, examination and review of books, records, documents and files; in whatever form they exist, of the named firm and its affiliates; inspection of its place(s) of business and equipment, and to permit interviews of its principals, agents, and employees. I understand that refusal to permit such inquiries shall be grounds for denial of certification.

I agree to provide written notice to the recipient agency or Certification Program (CP) of any material change in the information contained in the original application within 30 calendar days of such change (e.g., ownership, address, telephone number, etc.).

I acknowledge and agree that any misrepresentations in this application or in records pertaining to a contract or subcontract will be grounds for terminating any contract or subcontract which may be awarded; denial or revocation of certification; suspension and debarment; and for initiating action under federal and/or state law concerning false statement, fraud or other applicable offenses.

I declare under penalty of perjury that the foregoing is true and correct.

Signature of owner, officer or managing partner _____ Date (mm/dd/yy)_____

I declare under penalty of perjury that the information provided in this application and supporting documents relating to my disadvantaged status and me is true and correct.

Print Name: Signature:		_ Signature:	Da	ate:	
Pri	nt Name:	_ Signature:	Da	nte:	
		NOTARY C	ERTIFICATE		
	STATE OF				
COUNTY OF		}	SS:		
	Subscribed and sworn to before m	e this	_ day of	, 20	
	Printed/typed name of Notary Pub	lic			
	Signature of Notary Public				
	County of residence		Date commiss	ion expires	

AFFIDAVIT OF SOCIAL AND ECONOMIC DISADVANTAGE This form must be signed and notarized for <u>each</u> owner upon which disadvantaged status is relied.

SOCIAL DISADVANTAGE

I hereby certify under penalty of per	rjury that I am a member of one of	the following groups:
African American	☐ Hispanic	□ Native American
	🗌 Asian Indian	
□ Other Ethnic Group (<i>explain</i>)		
And that I have held myself out as a	a member of that group and have a	cted as a member of that group.
		MBE WBE certification and that I ion based upon my (check all that apply).
□ Race □ Ethnicity	Gender Other (a	explain)
	~	5
Print Name:	Signature:	Date:
Print Name:	Signature:	Date:
	NOTARY CERTIFICAT	ГЕ
STATE OF		
	} SS:	
COUNTY OF		
Subscribed and sworn to before	me this day of	, 20
	me this day of	
Printed/typed name of Notary Pu		

PERSONAL FINANCIAL STATEMENT

I, the undersigned hereby certify, under penalty of perjury, that my personal net worth is less than **\$750,000.00** for eligibility to the MBE/WBE Certification Program, and for the purpose of financing through the Minority Business Enterprise Loan Program, my personal net worth is less than **\$500,000.00** consistent with the provisions UNDER MISSISSIPPI'S MINORITY BUSINESS ENTERPRISE ACT SECTION 57 CHAPTER 69 HOUSE BILL 1349 AND SENATE BILL 2685 (2006 REGULAR SESSION).

Print Name:	Signature:	Date:		
Print Name:	Signature:	Date:		

NOTARY CERTIFICATE				
STATE OF	} SS:			
Subscribed and sworn to before me this	day of	_, 20		
Printed/typed name of Notary Public				
Signature of Notary Public				
County of residence	Date commission expires			

As of,,						
Complete this form for: (1) each prop						
(3) each stockholder owning 20% or n	nore of voting s	tock or (4) at			ranty on the loan.	
Name				Business Phone		
Residential Address				Residential Phone		
City, State, & Zip Code						
Business Name of Applicant/Borrower	ſ					
ASSETS	(Om	it Cents)		LIABILITI	(O : (C))	
Cash on Hand & in Banks	\$	A	ccounts Pavabl	e	(Omit Cents)	
Savings Accounts		N	lotes Pavable to	Banks and Others	\$	
IRA or Other Retirement Account			(Describe in Section 2)			
Accounts & Notes Receivable			Installment Account (Auto)\$			
Life Insurance-Cash Surrender Value						
(Complete Section 8)	5	I	nstallment Acco	ount (Other)	\$	
Stocks and Bonds	\$		Mon. Payme			
(Describe in Section 3)				urance	 \$	
Real Estate	\$				\$	
(Describe in Section 4)			(Describe in	Section 4)		
Automobile-Present Value	\$	τ	Inpaid Taxes		\$	
Other Personal Property			(Describe in			
(Describe in Section 5)					\$	
Other Assets	\$		(Describe in Section 7)			
(Describe in Section 5)		Т	Total Liabilities\$			
		Ν	Net Worth\$			
Total\$			Total\$			
Section 1: Source of Income			Contingent Liab	oilities		
Salary\$					\$	
Net Investment Income\$					\$	
Real Estate Income					\$	
Other Income (Describe below)*\$			Other Special De	bt	\$	
Description of Other Income in Section	n 1.					
*Alimony or child support payments need not b	e disclosed in "Oth	er Income" unle	ss it is desired to ba	ive such payments coun	ted toward total income	
Section 2: Notes Payable to Banks and	nd Othors	Use attachme		. Each attachment	must be identified as a	
Name and Address of Note Holder(s). Original Balance Curren Balance			Payment Amount	Frequency (monthly, etc.)	Type of Collateral	
	Duluite	Duluite		(montally, etc.)		

Section 3: Sto	ocks and Bonds. (U	Jse attachments if	necessary.	Each attachment must be	e identified as a pa	art of this statement	nt and signed.)
Number of Shares	Name of S	ecurities	Cost	Market Valu Quotation/Exch		Date of tion/Exchange	Total Value
				Use attachment if nece	ssary. Each attacl	nment must be ide	ntified as a part
Section 4. Rea	l Estate Owned.	of this statement	and signed erty A		erty B	Dror	erty C
Type of Proper	tv	Primary I			ену в	110	erty C
		1100000191	lestuence				
Address							
Date Purchase	d						
Original Cost							
Present Marke	t Value						
Name &							
Address of Mo	rtgage Holder						
Mortgage Acco	ount Number						
Mortgage Bala	nce						
Amount of Pay Month/Year	ment per						
Status of Mort	gage						
	her Personal Prop	erty and Other		e and, if any is pledged a			
As	sets.		amount	of lien, terms of payment	t and, if delinquen	t, describe delinqu	iency.)
Section 6: Un			to type, to w	whom payable, due date,	amount and what	property, if any, a	tax lien
	atta	ches.)					
Section 7: Of	her Liabilities.	(Describe in de	tail)				
Section 7. Of	ner Liubinties.	(Desenate in de	uii.)				
Section 8: Life Insurance Held. (Give face amount and cash surrender value of policies – name of insurance company and beneficiaries.)							
		,					
I certify the ab	ove and the stateme	ents contained in th	e attachmer	y the accuracy of the states that are true and accurate ecution by the Attorney (as of the stated da	te(s). I understan	
statements may	y result in forrentife	or benefits and po	issible prose	Autority ule Autoritey (te of witssissippi.	
Signature:				Date:	Social Security	Number:	
Signature:				Date:	Social Security	Number:	